



# Is your LMS built for **privacy**, or just marketed that way?

8 Architecture questions you should ask to find out

## QUESTION #1

**What data categories does your contract explicitly prohibit?**

**What good looks like:** A named list (government identifiers, protected health information, GDPR special categories) that is contractually binding, not just a policy statement.

If the answer is "we rely on customers to manage that," the vendor has no outer boundary on what enters their system.

## QUESTION #2

**If a single privileged credential were compromised, what is the maximum blast radius? One institution's data, or all of them?**

**What good looks like:** Each institution's data should be logically isolated at the tenant level so that an application-layer compromise is scoped to one client. Ask specifically whether tenant isolation is enforced at the database layer or only at the application layer.

## QUESTION #3

**Does your platform use learner or course data to train, fine-tune, or improve your AI models?**

**What good looks like:** An explicit "no" backed by contractual language.

**Bonus:** Ask whether data is used in any RAG system, and whether that data is deleted at contract termination.

## QUESTION #4

**Can you produce a complete inventory of what data your platform stores, in what form, and for how long?**

**What good looks like:** A vendor who can answer this quickly has documented their data model.

A vendor who can't, has a massive breach waiting to happen. Look for a published DPIA or equivalent.

## QUESTION #5

**What third-party systems have access to learner data, and how are you notified when that list changes?**

**What good looks like:** A published subprocessor list, advance notice of changes, and a contractual right to object.

The Canvas breach had a third-party integration as its known precursor. Every integration is an attack surface.

## QUESTION #6

**What happens to our data the day our contract ends?**

**What good looks like:** Data is returned in a portable format and then deleted, including backups, within a defined window.

"We retain it for a while" is not an acceptable answer.

## QUESTION #7

**Where is our data hosted, and what governs cross-border transfers?**

**What good looks like:** Customer-selectable regions with documented legal transfer mechanisms (SCCs, Data Privacy Framework).

If the vendor can't tell you where your data lives, they can't tell you who has jurisdiction over it.

## QUESTION #8

**What is your contractual breach notification commitment, and does it meet the 72-hour GDPR standard?**

**What good looks like:** A specific timeline in the DPA.

Not "promptly" or "without undue delay" in a policy document, but a committed SLA in a contract you've signed.